

Message Text

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22

ACTION EB-07

INFO OCT-01 EA-07 ISO-00 AGR-05 CIAE-00 COME-00 INR-07

LAB-04 NSAE-00 SP-02 STR-04 TRSE-00 CIEP-01 FRB-03

OMB-01 /042 W

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R 100930Z SEP 76

FM USLO PEKING

TO SECSTATE WASHDC 6343

INFO AMEMBASSY TOKYO

AMCONSUL HONG KONG

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E.O.11652: N/A

TAGS: ETRD, EINT, CH, US

SUBJECT: QUAKE AFFECTS US BUSINESSMEN

1. TWO US BUSINESS REPS VISITING CHINA DURING THE FIRST WEEK OF SEPTEMBER REPORT DAMAGE TO TIENTSIN TEXTILE FACTORIES SUFFICIENT TO AFFECT THEIR DEALINGS WITH THE CHINA NATIONAL TEXTILE CORPORATION. AL BLUM OF BLUM INTERNATIONAL, HONG KONG, WAS TOLD BY CORPORATION REPRESENTATIVES THAT THE FACTORY WHICH WAS TO PRODUCE THE PIECE GOODS TO FILL HIS DECEMBER ORDER HAD STOPPED PRODUCTION BECAUSE OF DAMAGE DONE BY THE QUAKE. AS A RESULT THERE WOULD BE A DELAY, LENGTH UNSPECIFIED, IN FILLING HIS ORDER.

2. VERONICA YHAP OF DRAGON LADY IMPORTS WAS ALSO TOLD THE QUAKE HAD DAMAGED THE TIENTSIN FACTORIES THAT PRODUCE FINISHED GARMENTS FOR HER. IN HER CASE, QUAKE DAMAGE WAS USED AS AN EXPLANATION OF CORPORATION UNWILLINGNESS OR INABILITY TO MEET CERTAIN PRODUCT SPECIFICATIONS. IN ADDITION, YHAP WAS TOLD THAT GARMENTS PRODUCED FOR HER IN TALIAN AND SHIPPED BY EXPRESS TRAIN THROUGH PEKING TO HONG KONG WOULD BE

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DELAYED A FEW DAYS EN ROUTE, SINCE PRIORITY WAS

BEING GIVEN TO ANTI-QUAKE SHIPMENTS.

3. YHAP ALSO VISITED TALIEH AND SAW NO SIGNS OF
QUAKE DAMAGE THERE. BOTH BLUM AND YHAP REPORTED
DOING GOOD BUSINESS DURING THEIR VISITS.

4. THIS CABLE CONTAINS COMMERCIALY SENSITIVE IN-
FORMATION AND SHOULD NOT BE DISCUSSED OUTSIDE OF THE
U.S. GOVERNMENT.
DEAN

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Message Attributes

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